

TECHNICAL TRAINING FOR SALES PROFESSIONALS

Enhance product knowledge and technical understanding with Tooling U-SME's training for sales professionals.

Improve your team's sales performance and transform sales people into trusted advisors. Our comprehensive range of fundamental training solutions provide measurable improvement in technical knowledge.

Training produces measurable results:

- Accelerate onboarding
- Raise the ceiling through improved cross selling
- Reduce alternative training costs
- Reduce turnover

With Tooling U-SME, you can:

- Assess: Use a standard or custom online assessment to identify areas of technical strength and weakness for each individual.
- Train: Implement a unique eLearning curriculum for each student based upon his/her knowledge gaps.
- Measure: Conduct a post-test to evaluate comprehension and retention. Set minimum standards and determine success on a pass/fail basis.

Join more than **5,000 companies** (including over half of Fortune 500[®] manufacturers) and over **600 educational institutions** that have partnered with Tooling U-SME for workforce development solutions. With nearly **90 years of experience**, we are the leader in technical manufacturing training.



Plus, with 24/7 online access, your salespeople can train anytime, anywhere.



SALES ASSESSMENTS

Industrial Sales Class C Sales Electrical Sales MRO Sales Metals Sales Metal Cutting Sales Metrology Sales Power Transmission Sales Fluid Power Sales Electro-Mechanical Sales CNC Sales CNC Field Service Welding Sales Safety Sales Custom

TRAIN: 500+ CLASSES

Abrasives	Mechanical Systems
Adhesives	Metal Cutting
Applied	Motor Controls
Mathematics	PLCs
CNC	Press Brake
Coatings	Quality
Composites	Rigging
Electrical Systems	Robotics
Fasteners	Safety
Hydraulics	Soldering
& Pneumatics	Stamping
Inspection	Welding
Machining	0
Materials	Workholding

MEASURE

Pass/Fail Post Testing Certificate of Completion Track with Performance Reports

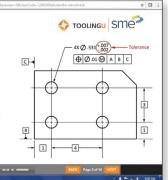
info@toolingu.com | 866.706.8665 TOOLINGU.COM

SALES ASSESSMENTS

Basics of Tolerance 121 What is Tolerance?

Define tolerance. It is virtually impossible to create the exact size or shape of an intended dimension, due to variation. When parts are designed to fit together and function, accurate measurements are necessary, but for parts that don't require such precision, the amount of time, money, and energy that goes into reducing variation is not worth the effort.

To strike a balance between precise dimensions and required effort, manufacturers determine a small range of acceptable measurements for each dimension, called the tolerance. Usually, tolerance appears as a range consisting of a number greater than and a number less than the original dimension.



MEASURE

 OUESTION:

 Which is true about measurements in manufacturing?

 POSSIBLE ANSWERS:

 OSSIDLE MASWERS:

 OSSIDLE measurements do not require a lot of time or energy.

 Orduct quality is not affected by size.

 Some products do not require a high degree of accuracy.

CERTIFICATEOFCOMPLETION

this certifies that John Smith

COMPLETED

Basics of Tolerance 121

at toolingU.com on January 3, 2022

🛟 toolingu SME